

**West End Business Association
Profit & Loss YTD Comparison
November 1, 2016 through October 30, 2017**

Cash Basis

	<u>Nov 1, '16 - Oct 30, 17</u>	<u>Nov 1, '15 - Oct 30, 16</u>
Ordinary Income/Expense		
Income		
WEBA BBQ Income		
BBQ Sponsorship	2,525	
WEBA Member Appreciation BBQ	480	
WEBA BBQ drink tickets	320	
Total WEBA BBQ Income	<u>3,325</u>	
In-kind Income	500	
Corporate Sponsorship	7,000	4,700
Food Truck Rodeo Income		250
Interest Income	19	14
Meeting Registration Fees		
All Aboard- 3 Hour Tour Network		6,025
Annual Meeting Fee	780	275
Business at Breakfast		65
Learning at Lunch	1,175	800
Misc. Meeting Income	297	
Mixer Registration Fees	1,120	1,371
Total Meeting Registration Fees	<u>3,372</u>	8,536
Membership Dues	<u>7,673</u>	9,230
Total Income	<u>21,889</u>	22,730
Expense		
Labor or Services Donated	500	
Accounting Services	796	829
Advertising		45
Bank Fees	497	561
Charitable Contributions	600	850
Dues and Subscriptions	60	25
Insurance	1,394	1,394
Marketing	455	75
Operations	1,103	682
Postage and Delivery	420	435
Program Expense	7,417	12,336
Web site Expense	1,632	1,566
Total Expense	<u>14,874</u>	18,797
Net Ordinary Income	<u>7,015</u>	3,933
Net Income	<u><u>7,015</u></u>	<u><u>3,933</u></u>